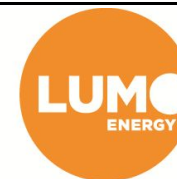


## POSITION DESCRIPTION

### Manager – Retail Resource Planning



**Reporting to:** GM – Customer Management  
2016

**Date:** March

## Role Responsibilities

*To encourage flexible work practices and to accommodate changes in responsibilities in line with business requirements, this document describes broad role responsibilities rather than detailed tasks*

### Business Alignment

- Develop and implement a scheduling and forecasting framework across the Retail business that optimises resource and enhances the customer experience by effectively and efficiently balancing resources, skills and call volume
- Develop a forecasting framework for the Retail offshore service centre
- Develop, implement and effectively monitor resource models across the Retail business for budgetary and other planning purposes
- Work closely with key stakeholders to implement agreed changes to resourcing strategies as the Retail business transitions to a single workforce management system/tool

### Leadership

- Lead and inspire the Retail Resource Planning team through transformational change with a focus on growing employee engagement
- Lead and engage the Retail Resource Planning team in line with Retail business strategy, vision and values to develop and retain quality people and engender a positive and productive working environment
- Develop the capability of the Retail Resource Planning team to achieve targets and deliver an exceptional customer experience through targeted training and coaching, measurement and performance feedback

### Stakeholder Management

- Build and manage stakeholder relationships that deliver favourable commercial terms and service levels to meet the needs of the Retail business

### **Reporting and Analysis**

- Deliver relevant and timely real time and historical reporting and analysis to key stakeholders which captures current performance and provides business insight
- Develop resource models for budgetary and other planning purposes
- Monitor key resource drivers and provide analysis and recommendations to achieve desired business outcomes and inform future direction

### **Continuous Improvement**

- Support the Retail business through the provision of real time and historical data to enable them to effectively manage and improve consultant productivity
- Develop Retail resource planning strategy in conjunction with business unit managers to maximise efficiencies and enhance the customer experience
- In consultation with relevant business units, develop and monitor the IVR to identify trends, issues and potential opportunities to enhance the customer experience and increase productivity
- Continuously monitor call routing strategy to identify routing opportunities that minimise costs and enhance the customer experience
- Work closely and collaboratively with relevant teams to develop, deploy and improve the outage management process to minimise the impact on the customer

### **Required Competencies**

- Attention to Detail (accuracy)
- Problem Solving (conceptual thinking)
- Customer Focus
- Adaptability
- Influencing Others
- Inspire and Engage

#### Preferred Experience/Qualifications

- Demonstrated experience in forecasting, scheduling & reporting
- Exposure to workforce management software suite
- Relevant tertiary qualifications in statistics, business/commerce or economics
- Proven experience in leading, managing and motivating teams

#### Red Energy Values

- Safety
- Agility
- Decency
- Courage
- Ownership
- Teamwork